



## SIA Engineering and Tiger Airways seal \$110 million maintenance contract

SIAEC beat three global aerospace companies for 5-year contract

**SINGAPORE**, **10 September 2004** - Mainboard-listed **SIA Engineering Company Limited (SIAEC)** and newly formed low-cost carrier Tiger Airways have signed a 5-year maintenance contract valued at S\$110 million.

SIAEC beat international aerospace competitors from Europe and Asia in a closed tender for the provision of maintenance, repair and overhaul (MRO) services to Tiger Airways' A320 fleet. Besides MRO services covering light and heavy airframe maintenance services as well as component overhaul services, the contract also includes Fleet and Inventory Technical Management.

Fleet Technical Management (FTM) services cover the full range of engineering support activities, such as defining and managing aircraft maintenance programmes; planning of aircraft/engine maintenance and modifications; overseeing aircraft operations on a 24-hour basis; and, airframe, engine and aircraft systems performance monitoring.

Inventory Technical Management (ITM) services encompass the sourcing and supply of components, their testing, repair and overhaul, as well as associated logistics.

Mr William Tan, Chief Executive Officer of SIAEC, said: "We have been in the A320 market for six years, covering the full spectrum of MRO services. With high value-add MRO management services such as FTM and ITM, we are able to offer total maintenance solutions for the A320, an airliner of choice for low-cost carriers.

"In addition, all our customers benefit from the economies of scale generated by our high volume operations, as we service one of the largest B747-400 and B777 fleets in the world."

Tiger Airways Chief Executive Officer, Mr Patrick Gan, explained its choice of partner, "Tiger Airways is delighted to have selected SIAEC as the provider of engineering maintenance services. They are very experienced in this type of work and have an excellent reputation for reliability. Their impressive track record clearly demonstrates their ability to meet all of our engineering needs. Through this agreement, we are assured of the highest quality engineering services and planes maintained to world-class standards. This in turn will translate to operating cost efficiencies, and provide the platform for Tiger to offer the lowest possible fares to our passengers on a sustainable basis."

## **About Tiger Airways**

www.tigerairways.com

Incorporated in December 2003, Tiger Airways is Singapore's first true low cost carrier. Based at Singapore Changi Airport, it launched sales on August 31, 2004 and caters to cost-conscious travelers. Destinations will encompass airports within a four hour flying radius of Singapore.

Tiger Airways will receive another two A320s by December 2004. The company plans to add four more planes in both 2005 and in 2006. Its new aircraft will seat 180 passengers in an all-economy configuration. It aims to have one of the newest fleets among the low cost carriers.

Tiger Airways is staffed by a team of dedicated professionals, including engineers, operations personnel, pilots and cabin crew and expects to increase staff numbers in line with the airline's growth.

Its founding shareholders are: Singapore Airlines Limited (49%); Indigo Partners LLC, the investment firm founded by Bill Franke, (24%); Irelandia Investments Limited, the private investment arm of Tony Ryan and his family, (16%); and Temasek Holdings Pte Ltd (11%).

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## **About SIA Engineering Company**

www.siaec.com.sg

SIA Engineering Company is a major provider of aircraft maintenance, repair and overhaul (MRO) services in Asia-Pacific. The Company has a client base of more than 80 international carriers and aerospace equipment manufacturers. It provides line maintenance services at Singapore Changi Airport for more than 60 international carriers, as well as airframe and component overhaul on some of the most advanced and widely used commercial aircraft in the world.

17 joint ventures with original equipment manufacturers and airlines in Singapore, Ireland, China, Taiwan and Indonesia increase the depth and breadth of the Company's comprehensive service offerings. The combined revenue of the Group's joint ventures is approximately S\$2 billion in FY2003/04, with 77% coming from non-Singapore Airlines (SIA) customers. Taking into account SIA Engineering Company's equity holding in its joint ventures, non-SIA customers contributed approximately 41% of SIA Engineering Group's business.

SIA Engineering Company has approvals from 25 national aviation regulatory authorities to provide MRO services for aircraft registered in the United States of America, major European countries and Japan, among others.

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