



H1 FY2012/13 Performance Review (Operations)



#### **Line Maintenance**

-1.5%

Flights handled at Changi Airport

H1FY12/13

H1FY11/12

56,093

56,967

#### **6 New Contracts**



#### **6 Renewed Contracts**



JET AIRWAYS 🧲









## **Aircraft & Component Services / FMP**



H1FY12/13	H1FY11/12
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'D' checks 22 8

'C' checks 49 54

'A' checks\* 210 239

#### **5 New/Renewed Contracts**













<sup>\*</sup> Performed in Singapore & Bahrain

# SIA ENGINEERING COMPANY

#### Outlook

- Demand for Group's core businesses is expected to be sustained in the near term.
- Operating environment remains challenging as global economic uncertainties continue to impact the aviation industry.
- Vigilance in cost control & productivity improvements will be maintained.
- With a diversified portfolio, the Group is well placed to take advantage of growth opportunities in the region.



# **Growing Capacity** - Clark, Philippines







H1 FY2012/13 Performance Review (Financial)

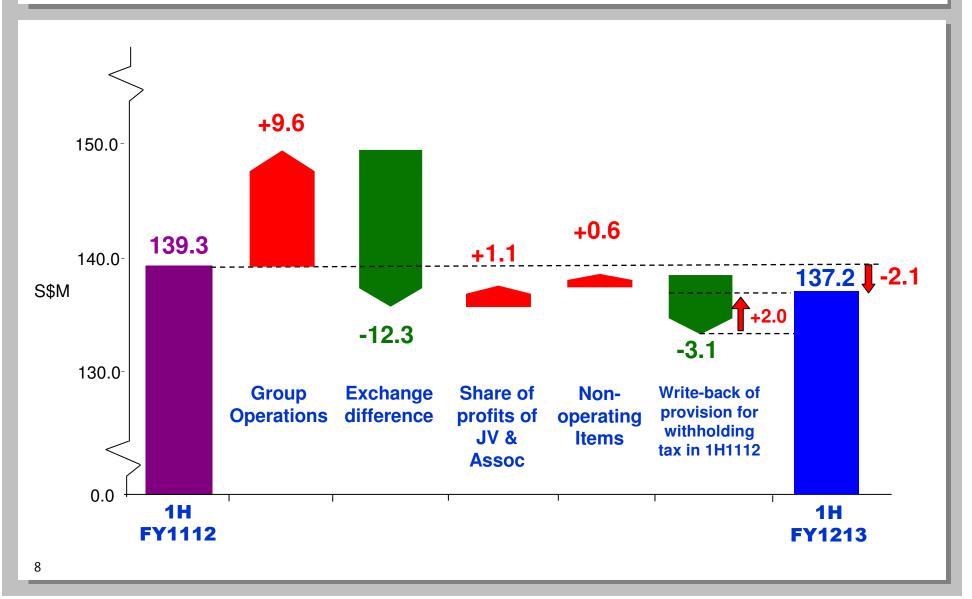


# **Summary of Group Results**

	1HFY1213	1HFY1112	Vai	riance
	\$M	\$M		%
Revenue	585.0	550.0	+	6.4
Expenditure	519.0	481.3	+	7.8
Operating profit	66.0	68.7	-	3.9
Share of JV & Assoc Cos' Profits	78.8	77.7	+	1.4
Profit before tax	154.6	155.2	-	0.4
Net profit	137.2	139.3	-	1.5
Net profit margin (%)	23.5	25.3		1.8 pp



## **Group Profit for 1H FY2012/13**





# **2QFY1213 Group Results**

	2QFY1213 \$M	2QFY1112 \$M	Var	iance %
Revenue	284.5	272.4	+	4.4
Expenditure	252.9	238.4	+	6.1
Operating profit	31.6	34.0	-	7.1
Share of JV & Assoc Cos' Profits	38.8	40.5	-	4.2
Profit before tax	75.8	78.0	-	2.8
Net profit	67.1	71.2	-	5.8
Net profit margin (%)	23.6	26.1	-	2.5 pp



## **Breakdown of Group Revenue**

	1HFY1213 \$M	1HFY1112 \$M		iance %
Airframe & Component Overhaul	284.5	270.5	+	5.2
Fleet Management	93.2	84.8	+	9.9
Repair & Overhaul	377.7	355.3	+	6.3
Line Maintenance	207.3	194.7	+	6.5
	585.0	550.0	+	6.4



# **Group Expenditure**

	1HFY1213	1HFY1112	Vai	riance
	<b>\$M</b>	<b>\$M</b>		<b>%</b>
Staff costs	243.8	234.5	+	4.0
Materials	115.8	103.3	+	12.1
Subcontract costs	67.8	64.1	+	5.8
Exchange loss / (gain)	3.7	(8.6)		n.m.
Overheads	87.9	88.0	-	0.1
Expenditure	519.0	481.3	+	7.8
Expenditure				
(excl exchange difference)	515.3	489.9	+	5.2



## **Profit Contribution**

	1HFY1213 \$M	1HFY1112 \$M	Va	riance %
Operating Segments				
Repair & Overhaul	20.8	28.9	-	28.0
Line Maintenance	45.2	39.8	+	13.6
	66.0	68.7	-	3.9
JVs & Associated Cos Engine Overhaul and				
Component	70.7	69.7	+	1.4
Others	8.1	8.0	+	1.3
	78.8	77.7	+	1.4



### **SIA vs Non-SIA Revenue**

	1HFY	1213	
	SIA	Non-SIA	Total
	<b>\$M</b>	<b>\$M</b>	<b>\$M</b>
SIAEC	339.9	198.8	538.7
% of non-SIA work		<b>37%</b>	
Subsidiary Cos	26.0	37.8	63.8
% of non-SIA work		<b>59%</b>	
JVs & Associated Cos			
- Engine Overhaul and Component	452.8	1,233.2	1,686.0
- Others	28.8	129.9	158.7
	481.6	1,363.1	1,844.7
% of non-SIA work		74%	
Combined revenue	847.5	1,599.7	2,447.2
% of non-SIA work		65%	



## **Financial Statistics**

	1HFY1213	1HFY1112	Variance
EPS (cents)	12.5	12.7	- 2.0 %
Return on average			
shareholders' funds (%)	22.1	21.3	+ 0.8 p
	As at	As at	<b>Variance</b>
	Sept 12	Mar 12	%
Shareholders' equity (\$M)	1,227.4	1,254.3	- 2.1
Net asset value per share			
(cents)	111.4	114.3	- 2.5
Cash position (Grp) (\$M)	431.6	497.9	- 13.3



### **Interim Dividend**

#### **Interim Dividend**

**Ordinary** 

**7.0 cents\*** 

\* To achieve a better balance between the interim and final dividends, the Company has declared a higher interim dividend of 7 cents per share, an increase of 1 cent per share from the previous year.





H1 FY2012/13 Performance Review

Thank You