



If you share the same passion as us to be part of the aviation industry and aspire to have a challenging and fulfilling career, we welcome you to join us:

MARKETING & SALES EXECUTIVE

RESPONSIBILITIES

The individual will join Marketing and Sales Division to promote and sell the various services offered by the Company and fulfil the objectives of increasing Company's growth and business profile.

Main responsibilities:

- Assist in advertising and promotional activities (including MRO Tradeshows and Exhibitions)
- Organise marketing presentations and road shows to potential new clients for MRO Services as well as new products
- Develop marketing tools such as CRM / Corporate Websites / Social Media to reach out to new and potential customers and leads
- Analyse market trends and industry data to provide forecast on the industry's short and long terms needs as well as developing new products and capabilities
- Develop and market new products and services
- Actively engage customers to promote the Company and generate new sales leads
- Perform and promote sales to potential clients for the various services offered by the Company
- Formulate contracts and engage customers in contract negotiations
- Provide good after-sales service to ensure customers' satisfaction

REQUIREMENTS

- Singapore Citizen
- Good Honours Degree, preferably in Engineering or Business
- Able to work independently and be creative in developing solutions
- Excellent analytical, interpersonal, presentation and communication skills
- Relevant knowledge and experience in aviation is an advantage
- Job Role will require periodic travel to various parts of the world

Applicants may be placed in the position of Assistant Manager or Executive levels depending on experience and qualification.

Individuals who are looking for an exciting career in the aerospace industry are invited to email their detailed resume to siaec_recruit@singaporeair.com.sg.

Please note that only short-listed candidates will be notified.